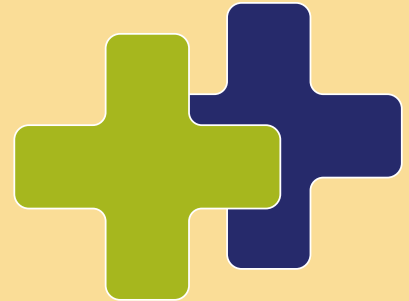
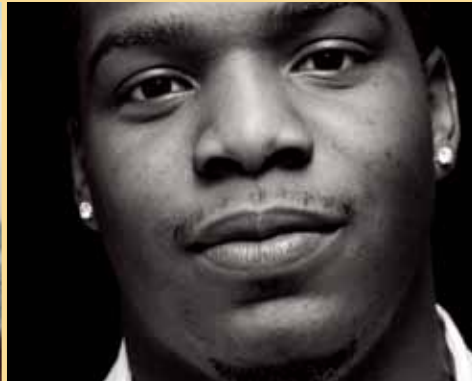


2008

TPAN Annual Report



TEST POSITIVE AWARE NETWORK



MISSION STATEMENT

TPAN empowers people living with HIV through peer-led programming, support services, information dissemination, and advocacy. We also provide services to the broader community to increase HIV knowledge and sensitivity, and to reduce the risk of infection.

BOARD OF DIRECTORS

Condon A. McGlothlen, President

Brian Agne, Comfort Balogun,
Gary Bucher, MD, Bill Capille,
Brant Dykehouse, Thomas Hart,
Reginald Jackson, Swarup Mehta,
Cathrine Nurmela, Jamie L. Sutherland,
Celeste Watkins-Hayes, Graham Williams

STAFF DIRECTORS

Rick Bejlovec, Executive Director

Jeff Berry, Barb Marcotte,
Ron Schnorbus, Tom Setto, and Matt Sharp

PROGRAMS AND SERVICES

TPAN programs continue to bring vital services to the HIV community and higher-risk individuals. As part of our “Smart Sex” prevention campaigns, implemented in 2007, we have provided testing, prevention counseling, and safer sex kits to thousands of Chicago residents. This program is funded by the Chicago Department of Public Health and allows us to provide rapid HIV testing five days a week in our office, as well as in outreach locations on Chicago’s North and West Sides. In our partnership with Chicago Recovery Alliance, we provide needle exchange in an effort to stem the spread of HIV and hepatitis through injection drug use.

Our Treatment Education and Advocacy Management (TEAM) program is a three-day educational workshop, designed to provide comprehensive information to those affected by HIV. The program is empirically proven to increase medication adherence and as a result,

WE ARE VERY EXCITED TO HAVE BEEN AWARDED A CONTRACT THROUGH THE AIDS FOUNDATION OF CHICAGO TO BEGIN PROVIDING THIS CASE MANAGEMENT TO OUR CLIENTS IN THE 2009 FISCAL YEAR. THIS WILL PROVIDE A MUCH NEEDED SERVICE TO THOSE MOST SEVERELY AFFECTED BY HIV AND ALLOW US TO EXPAND OUR REACH WITH OUR OWN PROGRAMMING.

the attendees are able to maintain healthy and more productive lives. Our outcomes were presented in a poster at the 2008 United States Conference on AIDS in Fort Lauderdale, Florida. The program is funded through the Pfizer Foundation and the Illinois Department of Public Health.

Most significantly, TPAN is the recipient of a five-year grant from

the Substance Abuse and Mental Health Services Administration (SAMHSA), a division of the United States Department of Health and Human Services, to provide an evidence-based intervention for men with substance abuse issues, who have or are at risk of contracting HIV. The Positive Outcomes for Wellness, Education and Recovery (POWER) program is a holistic health and educational intervention designed to help clients reduce and eliminate high risk behaviors. The program was launched in early 2008 and has, along with our program partner Heartland Human Services, provided programming and treatment to more than 100 individuals in our first year.

In 2006, TPAN participated in a pilot program for a new model of Ryan White case management, and we are very excited to have been awarded a contract through the AIDS Foundation of Chicago to begin providing this case management to our clients in the 2009 fiscal year. This will provide a much needed service to those most severely affected by HIV and allow us to expand our reach with our own programming.

Through these programs, as well as our support groups serving several hundred clients per month, TPAN provides cutting-edge, peer-led programming to our clients and the community at large.

PUBLICATIONS

2008 marked a year of growth, change and innovation in the information dissemination arm of Test Positive Aware Network, under the auspices of the Publications Department.

Positively Aware magazine was given a completely new look and redesigned for the first time in nearly 10 years. A cleaner, more rounded logo was created and launched in the January/February Annual HIV Drug Guide to symbolize the global impact of HIV/AIDS and the continued focus of *Positively Aware* magazine on all communities affected by the epidemic. The two letters in the logo, “PA,” help illustrate the fact that *Positively Aware* has become widely recognized as the leading authority on HIV treatment and health.

Many of our writers and contributors are leaders in their field, volunteer their services, and are themselves living with HIV. *Positively Aware* continues to be the only national publication published by a not-for-profit AIDS service organization (TPAN), and provides accurate, factual treatment information and articles relevant to those living with HIV.

This year, we experienced a 15% increase in the circulation of *Positively Aware* magazine, and currently distribute 85,000 copies of each issue to physicians’ offices, clinics, and community-based organizations (CBOs), as well as individual subscribers around the country. We have also added a full-time distribution coordinator to our staff, and sent out several targeted mailings to CBOs nationally, inviting them to become bulk distributors of the magazine. We continue to exhibit at many leading national HIV conferences, including the United States Conference on AIDS (USCA).

Our ongoing collaborations with the American Academy of HIV Medicine (AAHIVM) and Walgreens Pharmacy over the last several years continue to grow, and enable us to get the information where it’s needed most—into the hands of HIV Specialists, prescribers, and their patients. We offer free subscriptions to all AAHIVM-accredited HIV Specialists and bulk copies for use in their clinics, as well as Walgreens Specialty Pharmacies around the country.

We’ve witnessed a tremendous growth in the way in which many people now access information, namely online. We completely redesigned the *Positively Aware* website, making it much more interactive and easier to navigate. We added a new online discussion forum, where members who join can interact with each other and exchange information and ideas, the very concept upon which TPAN was founded more than 21 years ago. In addition, we launched a bi-weekly e-mail newsletter, to keep our readers up-to-date and informed in between receiving bi-monthly issues of the magazine.

The bilingual (Spanish and English) Illinois HIV Services Directory, which is funded by the Illinois Department of Public Health, continues to provide vital information statewide, not only to people living with HIV, but to their care providers as well, and is accessible both in print and online.

On both a local and national level, the publications of TPAN continue to do what they do best—provide accurate, easy to understand information to HIV-positive readers on how they can live better with HIV.

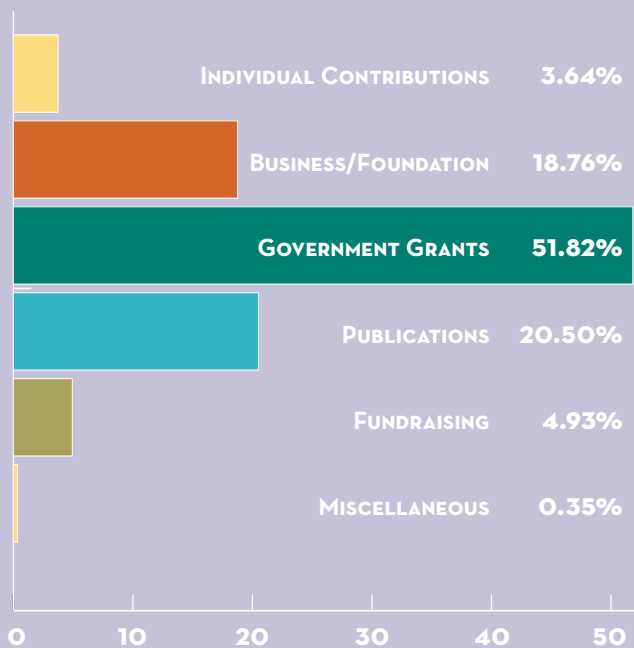
ON BOTH A LOCAL AND NATIONAL LEVEL, THE PUBLICATIONS OF TPAN CONTINUE TO DO WHAT THEY DO BEST—PROVIDE ACCURATE, EASY TO UNDERSTAND INFORMATION TO HIV-POSITIVE READERS ON HOW THEY CAN LIVE BETTER WITH HIV.

2007 REVENUE AND EXPENSES

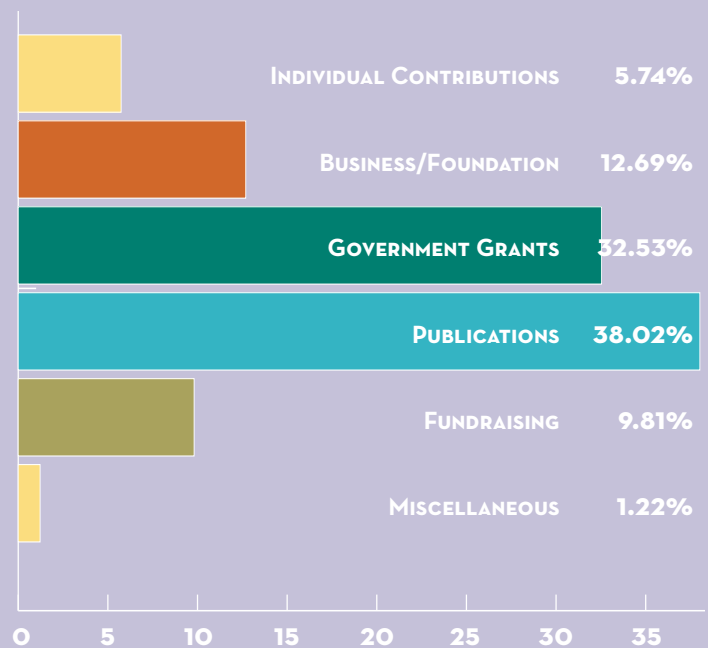
(Fiscal year ending June 30, 2007)

	2008 (unaudited)	2007 (revised)
Revenue		
Public Support		
Individual Contributions	71,447.00	109,541.00
Business/Foundation	368,358.00	242,217.00
Government Grants	1,017,758.00	620,878.00
Earned Income		
Publications	402,525.00	725,836.00
Fundraising	96,828.00	187,188.00
Miscellaneous	6930.00	23,244.00
Total Revenue	1,963,846.00	1,908,904.00
Expenses		
Publications	631,039.00	855,109.88
Programs/Services	1,032,893.00	640,229.12
Development	22,508.00	158,095.00
Administration	313,491.00	143,146.00
Total Expenses	1,999,931.00	1,796,580.00
Revenue in Excess of Expenses	(36,085.00)	(112,324.00)

FY 2008 REVENUE



FY 2007 REVENUE



SPECIAL EVENTS

Special events fundraisers for TPAN have resulted in a surge of recognition throughout the Chicagoland community. Beginning in 2007, the development staff and event volunteers successfully reformatted the Aware Affair gala to make it more urban chic, artistic, and fun. Based on the success of the inaugural "Chicago Takes Off" in February 2007, TPAN added a second show to the burlesque-style event. Finally, the Ride for AIDS Chicago became TPAN's most successful event in its history, raising more than \$120,000 with more riders and crew members than ever before.

TPAN has always been edgy and unconventional in many ways, and its special events reflect just that. Our events are affordable, compared to other non-profits' fundraising events, and attract younger philanthropists, according to the May 8-14, 2008 edition of *TimeOut Chicago*. In addition, we recognize the support of the volunteers and artists who donate their time and talent for all of our special events. Specifically, the Aware Affair gala featured more than 10 volunteer performance groups and individuals, and Chicago Takes Off showcases the talents of Chicago's dance and performance community with more than 100 volunteer cast and crew members. These individuals add a level of generosity to our events that our donors aren't always exposed to, and we value their time and commitment to TPAN.

Attending one of our fundraising special events allows you to support our programs and services, see a good show, eat great food, and mingle with many others who believe in giving back to the community. However, there's a level of behind-the-scenes production that you won't see. For each event, we enlist committees who donate countless hours to TPAN to help produce and market events. These people include our event committee members, graphic artists, sponsors, and staff. In the digital age, it's sometimes difficult for organizations like TPAN to keep up with the ever-changing and expensive costs associated with special events. However, with the dedication of these individuals, we're able to keep our events original and entertaining, making each one a spectacle year after year.

Our special events definitely wouldn't be possible without the support of our sponsors. Whether donating costumes to Chicago Takes Off, lighting and décor for the gala, or supporting our general operating expenses, our sponsors provide a level of security and financial foundation for our events. Cash sponsors helped us inspect each mile in the 180-mile journey during the Ride for AIDS Chicago before riders and crew members embarked on the trip to help raise funds for TPAN; Kehoe Designs and Frost Lighting provided the appropriate and festive décor and lighting for the MCA Loft while we hosted our annual Aware Affair; and MAC cosmeticians donated their time, creativity, and talent in providing hair and makeup for cast members during Chicago Takes Off.

As you can see, our special events provide funding for one-third of the programs and services offered at TPAN, and it takes hundreds of individuals and sponsors to make this happen. If you're interested in joining a special event committee, becoming a cash or in-kind sponsor, or volunteering, please call us at (773) 989-9400. We definitely need your support.

TPAN SUPPORT 2007/2008

Abbott Laboratories, Access Community Health Network, Ada S. McKinley Community Services, AIDS Foundation Chicago, Alphawood Foundation, BBJ Linens, Big Gay Cocktail Club, Bioscrip Pharmacy, Bloomingdale's, Blue Cross Blue Shield of Illinois, Boehringer-Ingelheim, BoysTownChicago.com, Bristol-Myers Squibb, Broadway Cares, Broadway Costumes, Buck's Saloon, Charlie's, Chicago Community Trust, Chicago Department of Business and Information Services, Chicago Department of Public Health, Chicago In Bloom Floral and Events, Chicago Metropolitan Sports Association, Chicago Party Rental, ChicagoPride.com, Chicago Spirit Brigade, Circuit Mom Productions, CNA Insurance, Comer Foundation, Contract Creatives, Dance for Life Chicago, DIFFA Chicago, Diplomat Specialty Pharmacy, EMD Serono Laboratories, Equinox Fitness, Federated Department Stores, Friend & Associates, Gay Chicago Magazine, Gilead Sciences, GlaxoSmithKline, Grabby Awards, Granite Capital Management, Grafton Creative, Halsted's Bar and Grill, Hamburger Mary's & Mary's Attic, Hunters, Hyatt Regency Chicago, Hydrate, Illinois Department of Public Health, Instinct Magazine, J & L Catering, Jackhammer, JP Morgan/Chase, Larry Life by Design, Leather Sins, Lloyd A. Fry Foundation, Lucky Horseshoe, MAC AIDS Fund, Michael Leppen, Michael Reese Health Trust, National AIDS Fund, National Minority AIDS Council, National Library of Medicine, Northend Bar, Northstar Healthcare, Orbitz, The Paterno Group, Pfizer, Pfizer Foundation, Polk Brothers Foundation, Print Services, Inc., NBC-5 TV, Radius Health, Red Bull, Resurrection Healthcare/St. Joseph Hospital, Righteously Outrageous Twirling Corp, Roche, Scot's, Season of Concern, See Eyewear, Service Club of Chicago, Seyfarth Shaw, Sidetrack, Southwest Airlines, Steamworks, Stoli, The 37 Group, Tibotec, Toolbox, Inc., UBS, Union Pacific Foundation, Virginia Wolff, Inc., Wachovia Securities, Walgreens, Wall to Wall Framing, Whole Foods, WildeC3 Designs, Windy City Athletic Association, Windy City Media Group

